

16 Foreign Companies Control 82% of Foreign Drug Sales in the Philippines

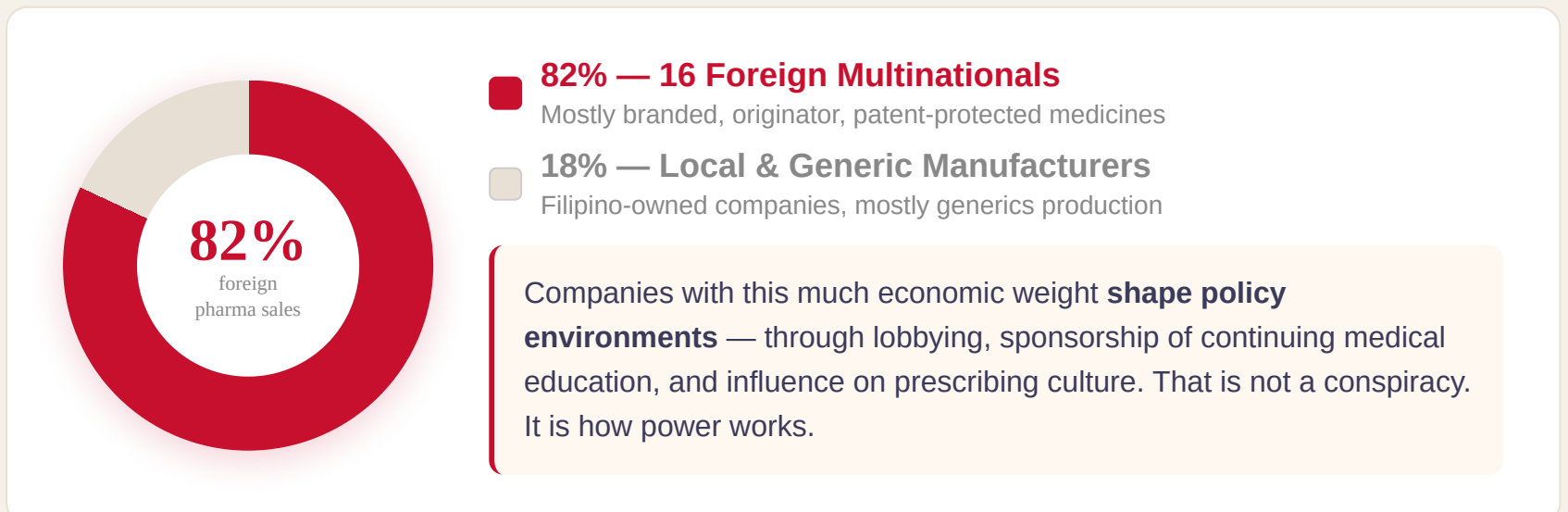
These multinationals collectively shape what medicines cost, what doctors prescribe, and what Filipinos pay

Source: Pharmaceutical and Healthcare Association of the Philippines (PHAP), GMA News investigative report. Market share figures and net income data reflect conditions at peak market concentration (circa 2007–2009); individual company rankings have likely shifted since. The 82% collective share and 8.5% growth rate are from that same period. At least 10 of these companies ranked among the Philippines' top 1,000 corporations at the time of reporting.



THE 16 COMPANIES — THEIR ORIGIN & ROLE

<p>GlaxoSmithKline United Kingdom Vaccines, antibiotics, respiratory, cardiovascular ~10% of foreign sales</p>	<p>Pfizer Inc. United States Anti-infectives, cardiovascular, oncology ~6.6% of foreign sales</p>	<p>Wyeth Philippines United States Nutrition, vaccines, consumer healthcare ~5.5% of foreign sales</p>	<p>Sanofi-Aventis France Diabetes, cardiovascular, vaccines Signif. market share</p>
<p>Abbott Laboratories United States Nutrition, diagnostics, cardiovascular ~3.3% of foreign sales</p>	<p>AstraZeneca UK / Sweden Oncology, respiratory, cardiovascular ~4.8% of foreign sales</p>	<p>Novartis Switzerland Oncology, ophthalmology, immunology ~3.5% of foreign sales</p>	<p>Roche Philippines Switzerland Oncology, diagnostics, neurology ~3.2% of foreign sales</p>
<p>Johnson & Johnson United States Consumer health, immunology, vaccines Signif. market share</p>	<p>Boehringer Ingelheim Germany Respiratory, diabetes, cardiovascular ~3.1% of foreign sales</p>	<p>Bristol Myers Squibb United States Oncology, immunology, cardiovascular ~4.7% of foreign sales</p>	<p>Bayer Philippines Germany Cardiovascular, oncology, women's health Signif. market share</p>
<p>Schering-Plough United States Allergy, respiratory, dermatology Signif. market share</p>	<p>Merck Sharp & Dohme United States Vaccines, oncology, diabetes Signif. market share</p>	<p>Servier France Cardiovascular, diabetes, oncology Signif. market share</p>	<p>Merck Inc. United States Antibiotics, vaccines, metabolic disease Signif. market share</p>



These companies' average annual sales growth of **8.5%** outpaced the Philippines' own GDP growth rate. Their combined presence makes the Philippines one of the most foreign-dominated pharmaceutical markets in Southeast Asia — and one of the hardest to reform, because **those who benefit from high prices are also among the country's largest corporate taxpayers and employers.**